

Consultant Short Profile (OnePager)



IBCDEV

Consulting & Services

Vita

Erwin Lautwein, born 1953, married, engineer's diploma of physical technology

- 2016 **IBCDEV Consulting & Services:** Combining portfolio of **processes-/methodology development** and **organisational competency** in the area of corporate management, project- and programme management including project mgmt. office (PMO) as well as the interface to (IT) service management (SMO) and risk management
- 2007 **Founding IBCDEV Services:** consultancy for organizational competency
- 2004 **Founding IBCDEV Consulting:** professional consultancy for processes & methodology
- 1999 **Cisco Systems GmbH and Cisco Systems Europe:** regional sales manager of strategic and global accounts, business development manager of mobile solutions, program manager of the European sales management development program
- 1997 **N.E.T Europe GmbH:** Business unit director for sales, service and marketing for the regions Central Europe & D-A-CH
- 1979 **IBM Deutschland Informationssysteme GmbH:** TQM, production, consulting, 2-years assignment with IBM technology development in USA, at last sales director networking systems solutions and partner management for the regions Central Europe & D-A-CH

Consultancy

IBCDEV® Consulting & Services - "InterBusiness Competency Development"
Erwin Lautwein, owner (independent consultancy since 2004)

Address: IBCEV, Eitelstrasse 34, D-40472 Duesseldorf
info@ibcd.eu, www.ibcd.eu, phone: +49 (0) 211 96535-56

Awards

- 2005 **UK National Training Award:** Greater London, for Cisco Training Initiative in 2004
» European sales management development program (SMDP)
- 1984 **IBM Global Idea Award:** San Francisco, 1984
» process optimisation with savings over 2 Mil. US\$

Competency

- **Snr. mgmt. consultant**, over 25 years of management in ITC (Germany, Europe, USA), as well as 12 years of experience with my professional consultancy, as coach and facilitator.
- **Personal strengths:** multicultural interdisciplinary collaboration & communication, innovation, empathy & persuasiveness, structured planning & execution, motivation & result orientation, focus on delivery.
- **Consultant service portfolio:** Development and implementation of project-/program mgmt. & PMO processes (after PMI®, PRINCE2®, MSP®, MOP®, P3O®), as well as risk- and service mgmt. (after M_o_R®, ITIL®) considering/integrating client's essential existing processes, methods and tools.
Facilitation and coaching, as well as head of PMO/PPP-Office in global projects of IT outsourcing, managed services, transition projects, change projects, resource- and risk management, etc..
- **Consultancy experience** from large and medium international companies and IT managed service providers (i.a. DAX-30 companies and medium business).
Implementation of PM-organisations, systems and tools (project-, program-, portfolio-, resource-, risk-, and IT service management) as well as application of supporting E-learning initiatives.
Consultant & coach for professional personality development, vocational competency management and change management i.a. after ASSESS® and EFQM® knowledge mgmt. framework
European EFQM® Excellence Assessor (development, implementation, auditing of management processes of Business Excellence).
- **Memberships:** PMI®, PMI – College of Performance Mgmt. and Consulting, PMI Chapter Cologne